



## A Resolution of Understanding *Supporting Excellence in Floorcovering Installation*

**Whereas:** The Labor-Management Committee for the Floor Covering Industry, which oversees the INSTALL program, and MARSHALLTOWN recognize the need for a highly trained, competent and professional work force in the floor covering industry; and

**Whereas:** It is to the benefit of the floor covering industry to ensure the highest of standards in the installation of flooring materials and products; and


**Whereas:** The International Standards and Training Alliance (INSTALL) is regarded throughout the floor covering industry as setting the standards in superior training of floor covering professionals through its comprehensive curriculum and four-year apprenticeship program; and

**Whereas:** These two organizations agree to form a partnership to support excellence in training professional floor covering installers, and agree that such an alliance will enhance the skills and knowledge of INSTALL professionals, thereby ensuring the proper use or installation of flooring materials and products.

Therefore, be it resolved that:

INSTALL and its affiliated Joint Apprenticeship Training Programs will deliver superior training instruction by following a curriculum reviewed, counseled and endorsed by industry experts; and this organization, the newest partner of INSTALL, will support INSTALL training by furnishing technical support and training materials, certifying instructors and installers upon successful completion of training, and displaying the INSTALL logo where it feels it is appropriate in order to publicize its support of INSTALL; and because this company is regarded as an official endorser of INSTALL, thus permitting the use of its company logo on INSTALL marketing materials as a means of publicizing this alliance.

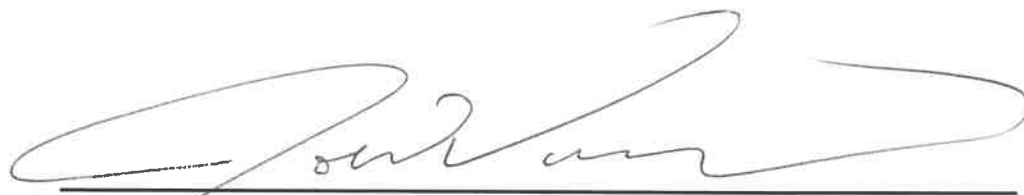
The International Labor-Management Committee, on behalf of INSTALL, and MARSHALLTOWN agree to this resolution of understanding on this the 13<sup>th</sup> day of October, 2020.

  
Name: John Vance  
Title: Director of Marketing  
Company: MARSHALLTOWN

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John T. McGrath, Jr., Director  
INSTALL

**MARSHALLTOWN acknowledges the floorcovering industry is better served through professional, highly qualified contractors. We support and applaud INSTALL's efforts—through a rigorous and comprehensive training program—to train, develop, and empower the next generation of flooring professionals.**

**Signed:**



**Print name:**

Jon Vance

**Title:**

Director of Marketing

**Company:**

MARSHALLTOWN

**Date:**

10/13/20