

April 2, 2018

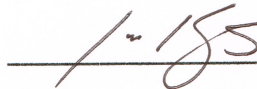
For Publication

RE: Partnership with INSTALL!

To protect the integrity of:

Novalis International, LTD. vinyl flooring products including flooring sold under the AVA® by Novalis and NovaFloor® and brands, to insure the observance and compliance of industry standards, we recommend the use of INSTALL trained and certified mechanics for the installation of our floor covering materials and tools.

Signed:



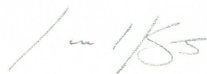
Print name: Jim Kups

Title: Technical Director, North America

Company: Novalis International, LTD.

Date: March 29, 2018

Sincerely,



Jim Kups
Technical Director, North America