

# L O N S E A L

Lonseal, Inc. 928 East 238<sup>th</sup> Street, Carson, California 90745  
p: 310.830.7111/800.832.7111 f: 310.830.9986 www.lonseal.com

July 27, 2015

John T. McGrath, Jr.  
INSTALL Headquarters  
43C Kings Highway West  
Haddonfield, NJ 08033

Dear Mr. McGrath,

To protect the integrity of Lonseal, Inc. and to insure the observance and compliance of industry standards, we recommend the use of INSTALL trained and certified mechanics, and the specification of INSTALL contractors for the installation of our floor covering materials and tools.

Lonseal, Inc. has chosen to partner with INSTALL for the confidence that training of installers will be consistent with our requirements and industry standards, guaranteeing our customers will have a quality installation.

Best regards,

A handwritten signature in blue ink that reads "Lisa Young". The signature is written in a cursive style and is positioned above the printed name and title.

Lisa Young  
Manager of Quality Assurance and Technical Services  
(310) 830-7111  
technical@lonseal.com